

Message Text

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22/44

ACTION NEA-10

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R 200409Z JAN 76 ZFD
FM USINT BAGHDAD
TO SECSTATE WASHDC 2701
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INFO AMEMBASSY ATHENS
AMEMBASSY BONN
AMEMBASSY BRUSSELS
AMCONSUL DUSSELDORF
AMEMBASSY JIDDA
AMEMBASSY KUWAIT
AMEMBASSY LONDON
AMEMBASSY PARIS
AMEMBASSY TEHRAN

UNCLAS BAGHDAD 0060

C O R R E C T E D C O P Y PARA 2C THRU 2F

THENS FOR RTDO

INFO ADDRESSEES PASS TO US STATE TRADE PROMOTION OFFICES AND
TO US COMPANIES MANUFACTURING ROAD VEHICLES AND INDUSTRIAL
EQUIPMENT

E.O. 11652: N/A

TAGS: BEXP, BTIO, IZ

SUBJ: IRAQI DEMAND FOR INDUSTRIAL EQUIPMENT AND ROAD VEHICLES

1. IN LETTER DATED JANUARY 7, 1976 (RECEIVED JANUARY 12) STATE
ORGANIZATION FOR EXCAVATION AND AGRICULTURAL STATIONS (SOEAS),
ABU NAWAS STREET, BAGHDAD, IRAQ, CABLE ADDRESS BALDOZORAT
BAGHDAD, REQUESTED USINT TO CIRCULATE TO LEADING MANUFACTURERS
AND SUPPVAFRS IN US TECHNICAL SPECIFICATIONS AND GENERAL
CONDITIONS RE INDUSTRIAL EQUIPMENT AND ROAD VEHICLES. SINCE
SOEAS STRESSED THAT OFFERS MUST BE SENT DIRECTLY TO REACH SOEAS
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NOT LATER THAN FEBRUARY 7, USINT IS QUOTING AT LENGTH BELOW

IMPORTANT SECTIONS OF SPECIFICATIONS AND CONDITIONS. COMPLETE DOCUMENTS AIRPOUCHED TO USDOC.

2. QUOTE: QUANTITY AND TECHNICAL SPECIFICATIONS:

(A) 75 MOBILE WELDING SETS WITH AIR COOLED PETROL ENGINE.

(B) 30 STATIONARY WELDING SETS WITH ELECTRICAL MOTOR (220/380 V)

(C) 150 HEAVY-DUTY, 4-WHEEL DRIVE PICKUP TRUCKS WITH ONE TON PAY LOAD.

(D) 100 HEAVY DUTY, 4-WHEEL DRIVE STATION WAGONS.

(E) 25 TANKER TRUCKS FOR DRINKING WATER (9000 LITER CAPACITY TANKS). TRUCKS TO HAVE DIESEL ENGINE WITH SINGLE LIVE AXLE AND EQUIPPED WITH PUMP FOR SUCTION AND DELIVERY OF WATER.

(F) 100 TANKER TRUCKS FOR DIESEL FUEL (9000 LITER CAPACITY TANKS, EXCLUDING EXPANSION SPACE; EXPANSION SPACE NOT LESS THAN 3 PERCENT). TANK TO BE MOUNTED ON DIESEL ENGINE TRUCK 4X4 DRIVE, WATER COOLED ENGINE.

(G) 40 TRANSPORTABLE LUBRICATING UNITS, TO BE OPERATED EITHER IN MOTION OR AT REST. UNIT TO BE MOUNTED ON DIESEL ENGINE 4X4 DRIVE TRUCK.

(H) 40 MOBILE WORKSHOPS, COMPLETE, MOUNTED ON TRUCKS WITH WATER COOLED ENGINES WITH 4-WHEEL DRIVE. EACH UNIT TO CONTAIN 42 KINDS OF EQUIPMENT (E.G. GENERATORS, LATHES, HYDRAULIC PRESS, ETC).

(I) 15 TRUCKS WITH BODY, PAYLOAD 12 TONS, DRIVEN BY WATER COOLED DIESEL ENGINE. TRUCK TO BE OF SINGLE LIVE AXLE AND BODY OF 6000 MM USEFUL ENLTH AND NOT LESS THAN 2000 MM WIDTH.

(J) 15 TRUCKS WITH 3-WAY TIPPER, PAYLOAD 12 TONS, DRIVEN BY WATER COOLED DIESEL ENGINE.

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(K) 25 LOW-BED SEMI TRAILERS, PAYLOAD 30-35 TONS.

(L) 25 TRUCKS FOR ABOVE SEMI-TRAILERS, WITH FIFTH WHEEL AND 6X4 DRIVE.

(M) 15 MOBILE CRANES, TELESCOPIC TYPE, DYDRAULIC, LIFTING CAPACITY 10 TONS, MOUNTED ON DIESEL ENGINE TRUCK.

(N) 2000 HAND GREASE PUMPYXC 1 KG. LEVER OPERATED, FLEXIBLER
TUD .

(O) 500 TOOL BOXES, EACH CONSISTING OF SET OF WRENCHES OF
VARIOUS KINDS; ALLEN KEYS, VARIOUS TYPES OF PLIERS; FILES,
SCREW DRIVERS, STILSON WRENCH, FEELER GUAGE, SCRAPERS, WIRE
BRUSH, SCREW EXTRACTOR, STUD REMOVER, CHISELS, PUNCHES AND
DRIFTS, PISTON RING EXPANDER AND COMPRESSOR, HAMMER,
PLASTIC HAMMER, HACK SAW WITH 24 SPARE BLADES, MAGNETIC PICK
UP TOOL, OIL CAN AND VERNIER CALIPER.

3. GENERAL CONDITIONS: SELLER SENDS HIS OFFER DIRECTLY
TO SOEAS. NO THIRD PARTY OR AGENCY ALLOWED. OFFERS SENT
IN SEALED ENVELOPE ON WHICH "TENDER FOR SERVICE AND
TRANSPORT MEANS" IS WRITTEN. OFFER TO BE VALID FOR AT
LEAST THREE MONTHS. LIST OF RECOMMENDED SPARE PARTS FOR
20-25 PERCENT OF THE VALUE OF VEHICLES AND 8-10
PERCENT OF THE VALUE OF THE SERVICE MACHINES SHOULD
ACCOMPANY OFFER. SELLER SHOULD BE READY TO SEND TO BAGHDAD
REPRESENTATIVES AUTHORIZED TO NEGOTIATE AND SIGN CONTRACTS.
SELLER TO SUBMIT A BANK GUARANTEE OF 4 PERCENT OF THE VALUE
OF THE OFFER AND IN CASE OFFER IS ACCEPTED, BANK GUARANTEE
WOULD BE INCREASED TO 8 PERCENT WITHIN ONE MONTH FROM
SIGNING CONTRACT. VEHICLES SHOULD BE GUARANTEED FOR
20,000 KMS OR 14 MONTHS, WHICHEVER COMES FIRST, FROM DATE
OF ARRIVAL IN BAGHDAD. SELLER AGREES TO PAY PENALTY OF
0.1 PERCENT PER ONE DAY DELAY OF THE VALUE OF THE DELAYED
SHIPPED SERVICE AND TRANSPORT MEANS. SELLER WILL SEND TO
IRAQ SOME OF HIS TECHNICIANS TO CARRY OUT AFTER-SALE SERVICE
DURING QUARANTEE PERIOD AND AT SAME TIME TRAIN BUYER'S
DRIVERS AND TECHNICIANS. SELLER SHOULD MENTION IN OFFER
TERMS OF PAYMENT, ROUTE, TRANSPORT MEANS AND TIME OF DELIVERY
(SHIPMENT). ALL PRICES TO BE BASED ON CGF BAGHDAD.
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SELLER SHOULD PAY STAMP REVENUE AMOUNT OF 0.1 PERCENT OF
CONTRACT VALUE. OFFERS WILL BE OPENED FEBRUARY 10, 1976
AND MUST BE RECEIVED NO LATER THAN FEBRUARY 7.

4. A WORD OF CAUTION: U.S. FIRMS SHOULD BE WARNED THAT
IRAQI GOVERNMENT OFFICE CALLING FOR TENDERS (SOEAS) HAS
HAD LITTLE PRACTICAL EXPERIENCE IN PROCESSING SUCH LARGE
ORDERS. U.S. FIRMS THEREFORE SHOULD BE PREPARED FOR
AMBIGUITIESNNND CERTAIN AMOUNT OF CONFUSION WHICH CAN
PROBABLY BE CLEARED UP ONLY BY DIRECT CONTACT BETWEEN
US FIRMS AND GOI. THIS ORGANIZATION NORMALLY UNWILLING
PROVIDE ANY ADDITIONAL CLARIFICATIONS TO USINT.
WILEY
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